



FITTEAM

# FOREVER

Newsletter



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# FITTEAM PURPOSE EVENT & MARATHON

Are you counting down the days until the December International FITTEAM Purpose Event and Marathon? We are! FITTEAM cannot wait for this incredible weekend to happen! We are looking forward to a weekend jam packed with business building and good times.

Diamond Day & Dinner

Pool Party

Meet & Greet

5K, 10K, Marathon, 1/2 Marathon, Relay Marathon

Fireworks

Leadership Training

Putting with the Pros

(Bronze - Emerald)

NEED TO MAKE LAST MINUTE ARRANGEMENTS, CLICK THE LINKS BELOW!

[CLICK HERE  
FOR EVENT  
TICKETS](#)

[CLICK HERE  
FOR HOTEL](#)

[MARATHON  
DISCOUNT CODE:  
FITPARTNER](#)





# CONGRATULATIONS TO THE 2019 WORLD SERIES COMPETITORS



FITTEAM would like to congratulate our partners The Washington Nationals and The Houston Astros for making the 2019 World Series an event to remember. The FITTEAM Ballpark of the Palm Beaches is proud to host both these amazing team for their spring training.

We look forward to adding The Washington Nationals as another World Series champion to our ballpark!





FITTEAM is excited to announce we have officially launched a new podcast. The FITTEAM Show hosted by Christopher Hummel will feature amazing people and their stories - Entrepreneurs, Athletes, Entertainers, Influencers and anyone in-between that can add value to your life.

You can currently watch The FITTEAM Show on Youtube, Spotify and Apple. Or just click the links below for the latest and greatest episodes. Don't forget to hit subscribe!

[CLICK HERE TO WATCH THE FITTEAM SHOW ON YOUTUBE](#)

[CLICK HERE TO WATCH THE FITTEAM SHOW ON APPLE](#)

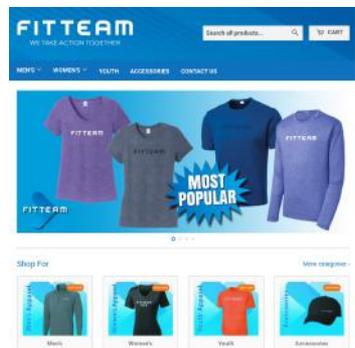
[CLICK HERE TO LISTEN ON SPOTIFY](#)

## NEW FITTEAM APPAREL

FITTEAM is excited to announce we have recently updated our apparel site. Not only will you notice a new look but you will also find a new collection of items for both women and men! Don't worry though your favorites are also still available.

The best part this is just phase one. Be sure to check back in as you will continue to see new items become available.

To visit the new site you can [CLICK HERE](#) or you can visit [Fitteam.com](http://Fitteam.com) and select apparel.



# CALENDAR OF EVENTS

## November

19

TRANSFORMATION  
TUESDAY

26

TRANSFORMATION  
TUESDAY

## December

3

TRANSFORMATION  
TUESDAY

4 - 8

FITTEAM PURPOSE  
EVENT & MARATHON

10

TRANSFORMATION  
TUESDAY

# BRAND PARTNER SPOTLIGHT

This month we would like to spotlight our Canadian Leaders!

Not only are these women and men changing lives they are dedicated to taking their business to the next level. FITTEAM is proud to have all of you as part of the family and we look forward to your continued success.

Elizabeth Vokins  
Nicki Sandelovich  
Clayton Grawberger  
Courtney Pheby  
Leigh Crawford  
Jordon Overton  
Curtis Boutilier





# TOP 25 OVERALL SPONSORS

FITTEAM would like to congratulate the TOP 25 OVERALL SPONSORS for the month of October.

- 1 Katie Lavergne
- 2 Elizabeth Vokins
- 3 Jason Michael
- 4 Vicki Taft
- 5 Sandi Offner
- 6 Alyssa Mays
- 7 Cindy McGuire
- 8 Teresa Hyer
- 9 Tiffany King
- 10 Kristin Quigley
- 11 Yeidy Rios
- 12 Lisa Zorn
- 13 Amanda Smith
- 14 Brenda Johnson
- 15 Heidi Koehler
- 16 Courtney Pheby
- 17 Mag Moreno Montaña
- 18 Karen Nanni
- 19 Lisa Palm
- 20 Sarah Lebrecht
- 21 Kim Brown
- 22 Vanessa Smith
- 23 Kandice Blevins
- 24 Katlyn Reinke
- 25 Heidi Stockton

# A MESSAGE FROM THE CEO



Mexico pre-launch is off to a great start with our first couple weeks completed!

With all this excitement focused around international growth, it is important to not forget about our friends and neighbors in the U.S.. There is still a large domestic market at your finger tips that would love to be introduced to the FITTEAM products and opportunity!

- Chris Hummel  
FITTEAM CEO

# FITTEAM

WE TAKE ACTION TOGETHER

# BUSINESS BUILDING TIP

## Improve Your Networking

Meeting more people is vital for all entrepreneurs and business builders. Every person you meet can be your next customer or team member. Use these five tips to gain the most of your next networking event:

**Arrive Early:** When you arrive early you gain an advantage of meeting the organizers of the event and others who arrive early and having conversations with them before the hustle and bustle. If you, for some reason or another, cannot arrive early, then plan to stay late!

**Meet and Talk to As Many People as Possible:** Don't be close-minded. Talk to people who are decision-makers as well as people who are in entry-level positions. Introduce yourself to people in your industry and outside of your industry. You never know how fast someone may move up within a company or who they may know in your industry!

**Don't Worry About Being Interesting:** Be less worried about being interesting, and stay focused on being INTERESTED in others. When you introduce yourself and talk to someone, genuinely listen to what they share with you. If someone talks to 100 people in one night, they are going to remember the person who showed genuine interest.

**Always Connect:** While you're at an event, make sure that you connect with everyone that you chat with on in some way and on a social media platform. It will be easier for them to stay in touch with you and learn more about what you do.

**Follow Up With Everyone After the Event:** So many people attend networking events and meet people, but they fail to follow-up after the event. Be the person that does! Make sure to send everyone that you met a quick message within 24 hours post the event.

# OPPORTUNITY OVERVIEW

New Name | Same Proven Results

FITTEAM has officially changed the name of a FIT Party to an Opportunity Overview.

Why the change, it is just a name? Opportunity Overview is more than just a name it is a mindset, for both the Brand Partners hosting and those attending.

These events are not only a great time to share the benefits of living a healthier lifestyle by using FITTEAM products but also the potential rewards of sharing the opportunity with others.



For additional information on hosting your own opportunity overview please visit [fitteamtraining.com](https://fitteamtraining.com).

# STAY CONNECTED

## TRANSFORMATION TUESDAY

Opportunity Overview & Brand Partner Training

Transformation Tuesdays are held every Tuesday and provide an opportunity for the leaders in your area to come together to reinforce how FITTEAM improves the lives of all those involved.

## SUPER SATURDAY

Opportunity Overview & Business Mastery Training

Super Saturdays are held the first Saturday of each month and are the ultimate training experience. Featuring special guest speakers, business mastery training, business building strategies and product education. Super Saturdays are the events you need to attend to take your business to the next level.

## STAY PLUGGED IN

Be sure to get involved with your local or regional Super Saturday event next month. If there isn't a Super Saturday or Transformation Tuesday happening near you, contact your sponsor or Executive VP of Sales Brent Niblo at [brent@fitteamglobal.com](mailto:brent@fitteamglobal.com) to figure out how to get one started.



# HAVE HEARD OF FITTEAM BUILDER ?

FITTEAM Builder is one of the most amazing online marketing systems available.

Manage all of your contacts, present your FITTEAM opportunity and products, track everything and follow-up automatically.

This is truly amazing! You must see and experience FITTEAM Builder - with your own eyes - to fully understand how much it will help you be more successful.

Grow your business faster with less effort.

- Generate new leads & prospects
- Manage all of your contacts
- Present our products & opportunity
- Communicate and followup
- So much more!

FITTEAM Builder is the industry's best CRM - by far!

To learn more about FITTEAM Builder and how it can help you succeed [CLICK HERE](#). Waiting for the perfect time to try it? Be sure to stay tuned for Black Friday specials!

# HELPFUL INFORMATION



If you wish to postpone (push-out) your Loyalty Order you can do so through EVO or by contacting Customer Service. Please be advised of the following:

- Your Loyalty Order can only be postponed **ONCE** prior to your next Loyalty Order being placed.
- The furthest you can postpone your Loyalty Order is **60 days!** This is effective immediately, you will no longer be able to postpone your Loyalty Order past 60 days.
- FITTEAM must receive and acknowledge your request **1 business day prior** to your Loyalty Order ship date. For example, if your Loyalty Order is set to ship out on a Monday we must receive and confirm your postponement prior to close of business on Friday the week prior.



Please be advised FITTEAM is not responsible for any stolen property and/or product. In the unfortunate event your FITTEAM order has been stolen, FITTEAM will replace the order at no charge. However, the customer will be responsible to cover the additional shipping costs associated with the replacement order. Only orders that show as **DELIVERED** but have not been received by the customer are considered stolen.



The **only** way to cancel your Loyalty Order Program is by contacting Customer Service. You can do this via phone, email, chat or trouble ticket. *Please be advised removing your credit card from your loyalty order profile WILL NOT cancel your account.*

# ENHANCED VIRTUAL OFFICE

Tip of the Month

By now, many of you have experienced the exciting new upgraded and simplified shopping cart. It was important for us to streamline the process and eliminate any confusion so that people could order and sign-up quickly. In order to achieve this, the Loyalty Order cart has been removed from the join process.

To help prevent any confusion with future loyalty orders be sure to tell Preferred Customers and Brand Partners how to immediately access their EVO at the end of the sign up process (from the link provided on their confirmation page.)

Free shipping on orders above \$140.00 USD. Be sure to explain this benefit to your new enrollees and customers - simply by adding an extra product or two to their shopping cart!

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FITTEAM



Today's Order Sub-Total: **US\$118.97**

Qty: 3

PV: 80

**Orders with a subtotal over \$140 SHIP FREE!**

# CUSTOMER SERVICE CONTACT INFORMATION

## CUSTOMER SERVICE PHONE LINE HOURS:

Monday - Friday: 10:00 AM - 6:00 PM EST

Saturday: 10:00 AM - 2:00 PM EST

Sunday: Closed

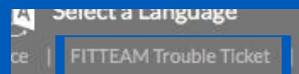
## WAYS TO CONTACT CUSTOMER SERVICE:

- Toll Free Number: 1-844-FITTEAM (348-8326)
- Local Direct Number: 1-561-341-8581

\*Please be advised when calling Customer Service, if a representative is unavailable to answer your call the phone will ring for 90 seconds prior to going to voicemail. This means in order to leave a voicemail you must stay on the line the entire 90 seconds!

- ZenDesk Trouble Ticket: [CLICK HERE TO SUBMIT](#)

\*The ZenDesk link can be found in the footer of your EVO home page. Click the link that says "FITTEAM Trouble Ticket". This is the fastest most efficient way to have any of your questions or concerns addressed.

A screenshot of the ZenDesk 'Submit a request' form. The form has a blue header with the ZenDesk logo and the text 'Submit a request'. Below the header are several white input fields for name, email, and subject, followed by a large white text area for the message. A blue 'Submit' button is at the bottom.

- Direct Email: [CustomerService@fitteamglobal.com](mailto:CustomerService@fitteamglobal.com)

\*When sending an email to Customer Service please be sure to include the following information: Name, Customer ID/Account #, Issue/Question. If your question is related to a specific order then please include that order number. Having this information upon initial inquiry will help Customer Service to address the issue and provide a resolution in a timely fashion.



# THANK YOU FOR READING

FITTEAM.COM

**PRODUCT DISCLAIMER:**  
These statements have not been evaluated by the Food and Drug Administration. These products are not intended to diagnose, treat, cure, or prevent any disease.

**INCOME DISCLAIMER:** FITTEAM does not guarantee any level of income or earnings to any Brand Partner. Earnings from the FITTEAM Compensation Plan solely depend on production and each Brand Partner's skill, ability and personal application.