

2019 FITTEAM—U.S. INCOME SUMMARY

FITTEAM is a healthy lifestyle company with a culture that empowers people to be fit physically with life-changing, superior products, and provides Brand Partners a financial opportunity that delivers freedom for those seeking greater control over their work-life balance. For independent Brand Partners, income can vary depending on work effort, dedication of time, skill and ability. In the data below, you will find the FITTEAM Income Summary, which outlines what an active FITTEAM Brand Partner¹ can expect to earn as they build and develop with FITTEAM.

88% OF ALL FITTEAM MEMBERS ARE ONLY PRODUCT CONSUMERS

12% OF ALL FITTEAM MEMBERS ARE BRAND PARTNERS INTERESTED IN BUILDING A BUSINESS

The primary source of income of any participant² in the FITTEAM marketing plan is from compensation on personal and downline sales of products. A typical participant³ engaged in the plan for at least one year earns between CAD \$0 and \$602.00 annually.

Below are the income statistics (CAD) and averages based on the 12% of FITTEAM Members who are active, independent Brand Partners⁴. These figures are NOT to be presented or understood as a guarantee or projection of what your actual earnings or profit building a FITTEAM business will be.

Brand Partner Ranks	% of Brand Partners At This Rank	Lowest Monthly Income ⁵	Highest Monthly Income ⁶	Average Monthly Income ⁷	2019 Average Yearly Income ⁸
Brand Partner	74.41%	\$0	\$3,663	\$67	\$799
Team Leader	6.68%	\$106	\$2,304	\$430	\$5,157
Regional Team Leader	7.89%	\$217	\$3,855	\$882	\$10,585
National Team Leader	2.12%	\$483	\$8,950	\$1,587	\$19,038
Bronze Executive	3.79%	\$757	\$10,113	\$2,325	\$27,900
Silver Executive	0.91%	\$2,152	\$7,620	\$3,562	\$42,750
Gold Executive	1.82%	\$2,409	\$13,787	\$5,495	\$65,938
Platinum Executive	0.46%	\$4,826	\$17,122	\$7,478	\$89,738
Ruby Executive	0.10%	\$5,910	\$11,482	\$8,392	\$100,705
Emerald Executive	0.46%	\$7,240	\$14,616	\$9,856	\$118,277
Diamond Executive	0.91%	\$8,991	\$20,152	\$14,823	\$177,870
Double Diamond Executive	0.30%	\$21,013	\$31,779	\$25,245	\$302,937
Triple Diamond Executive	0.15%	\$26,005	\$53,581	\$43,118	\$517,416

¹ An Active Brand Partner has at least 80pv in product sales volume in any 30-day period.

² A participant is defined as a Brand Partner actively engaged in the activities necessary to realize benefit of the compensation plan.

³ A typical participant is defined as a Participant with active status for at least one year.

⁴ This calculates earnings from Jan 1 through Dec 31, 2019 and does not include any other expenses incurred by the Brand Partner in the operation or promotion of their business

⁵ Lowest monthly commission earned by any Brand Partner at each rank during this period

⁶ Highest monthly commission earned by any Brand Partner at each rank during this period

⁷ The average income earned by all Brand Partners qualifying for each rank by month

⁸ The average income earned by all Brand Partners qualifying for each rank in 2019

NOTE: Income numbers shown on the table above have been converted to CAD based on the 2019 average exchange rate as published by Bank of Canada (1.3057%).